| Production Year: 2023 | ESTABLISH YEAR ONE | PREPRODUCTION YEAR TWO | PREPRODUCTION YEAR THREE | PREPRODUCTION YEAR FOUR | PREPRODUCTION YEAR FIVE | ACCUMULATIVE PRE- PRODUCTION | PRODUCTION YEARS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Per Acre | Per Acre | Per Acre | Per Acre | Per Acre | Per Acre | Per Acre | COMMENTS |
| Production and Income: |  |  |  |  |  |  |  |  |
| Value per pound | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.52 | Per pound nut price |
| Yield | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,800.00 | Per acre yield average |
| Primary Crop Value |  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,456.00 | Calculated revenue from harvested nuts |
| Other Crop Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | Crops between tree rows etc. |
| Total Income: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,456.00 |  |
| Variable Costs: |  |  |  |  |  |  |  |  |
| Seed and Plants | 810.50 | 0.00 | 0.00 | 0.00 | 0.00 | 810.50 | 0.00 |  |
| Fertilizer/Lime | 220.14 | 67.52 | 152.30 | 266.93 | 318.93 | 1,025.82 | 363.96 |  |
| Chemicals | 61.76 | 127.46 | 241.43 | 249.49 | 224.58 | 904.71 | 228.74 |  |
| Custom Work | 741.68 | 258.89 | 288.43 | 393.75 | 461.98 | 2,144.73 | 521.43 |  |
| Hired Labor (Incl. Irrigation) | 5.40 | 5.40 | 5.40 | 5.40 | 5.40 | 27.00 | 5.40 |  |
| Operator Labor | 5.40 | 5.40 | 5.40 | 5.40 | 5.40 | 27.00 | 5.40 |  |
| Machinery Fuel | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | ala is imported from standards worksheet |
| Machinery Repairs | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |  |
| Irrigation Power/Water | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |  |
| Harvest | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 214.26 |  |
| Clean, Bag \& Ship | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 441.74 |  |
| Other Variable Costs | 5.38 | 1.33 | 5.78 | 5.38 | 27.21 | 45.08 | 27.21 |  |
| Interest - Operating Capital | 160.89 | 40.52 | 60.76 | 80.55 | 90.74 | 433.46 | 75.34 |  |
| Total Variable Costs: | 2,011.15 | 506.52 | 759.50 | 1,006.90 | 1,134.24 | 5,418.30 | 1,883.49 |  |
| Fixed Costs |  |  |  |  |  |  |  |  |
| Land Charge | 225.00 | 225.00 | 225.00 | 225.00 | 225.00 | 1,125.00 | 225.00 |  |
| Machinery Ownership | 11.23 | 11.23 | 11.23 | 11.23 | 11.23 | 56.15 | 11.23 |  |
| Building Ownership | 5.62 | 5.62 | 5.62 | 5.62 | 5.62 | 28.10 | 5.62 |  |
| Overhead | 47.53 | 47.53 | 47.53 | 47.53 | 47.53 | 237.65 | 47.53 | Data is imported from standards worksheet |
| Establishment Year Costs are amortized over 10 production year(s) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 707.28 |  |
| Other Fixed Costs | 8.07 | 13.47 | 13.47 | 13.47 | 13.47 | 61.95 | 13.47 |  |
| Management Fee (Owner/Operator) | 29.12 | 29.12 | 29.12 | 29.12 | 29.12 | 145.60 | 101.92 |  |
| Total Fixed Costs: | 326.57 | 331.97 | 331.97 | 331.97 | 331.97 | 1,654.45 | 1,112.05 |  |
| Total Costs: | 2,337.72 | 838.49 | 1,091.47 | 1,338.87 | 1,466.21 | 7,072.75 | 2,995.53 |  |
| Economic Summary: |  |  |  |  |  |  |  | Economic summary calculations |
| Net Return Over Variable Costs |  |  |  |  |  |  | -427.49 | Total Income - Total Variable Costs |
| Net Return Over Total Costs |  |  |  |  |  |  | -1,539.53 | Total Income - Total Costs |
| Return to Labor \& Management |  | , |  |  |  |  | -1,426.81 | Net return + Owner labor + Operator labor + Management |
| Break-Even Yield (Per Acre) |  |  |  |  |  |  | 5,760.64 | Total Costs / Value per pound |
| Total Cost Per Pound |  |  |  |  |  |  | 1.07 | Total Costs / Average Yield (Per Acre) |
|  <br>  encouraged to recommend edits that can be used to refine this budget study. |  |  |  |  |  |  |  |  |

